

Virginia Master Gardener Association
Bimonthly Director's Meeting December 9, 2017
Kilmarnock, VA

The meeting was called to order at 10:07 by President Joe Kelly (Arlington/Alexandria). Joe welcomed everyone on this wintery December day. He introduced Tami McCauley, the President of the Northern Neck Master Gardener Association, who introduced Bill Bell, the Horticulture Program Assistant for their area. He also welcomed us to the area on such a snowy day and said that one of the benefits of coming out in today's weather was that he saw a huge bald eagle on his way here. He has been with VCE for 2.5 years after retiring from the United States Department of Agriculture (USDA). The local VCE office offers 4-H, Agriculture, and a Food and Nutrition Program. There are several state run field corn trials in the area and he explained that the state winner for wheat is from Lancaster County.

Next VMGA unit Rep Ted Munns shared information about the gardening seminar that will be held on March 24th in Whitestone from 8:00 – 3:00. Thomas Ranier, Bob Lyons, and Craig LeHoullier are the speakers. Garden design, straw bale gardening and the art of growing tomatoes will be covered. The fee is \$30.00 and registration will open on February 1st. Lunch which cost \$10.00 is extra.

Carolyn Gorman gave a presentation on the Reedsville Fishermen's Museum Demonstration Garden which was created in 2005. Carolyn explained that this garden was created to solve two problems – addressing erosion because of terrible run off from a church parking lot and to show people what plants would help control this. Eight to ten master gardeners support the work days to keep the demonstration garden looking good for the many school groups, teachers, principals and tourists that often come to visit the garden. People visiting the museum often request a tour of the garden. A plant list of what is planted in this garden was handed out.

The plants absorb water by slowing it down. All of the native plants were chosen for their hardiness and are very instrumental at helping capture pollutants. A lot of work was done to clean the creek and shoreline; several dump trucks of rock and sand were required to backfill the area. The most unusual find from the clean-up efforts was a refrigerator. Plugs of native grasses were planted as part of the project. Grant money was used. The creator of this garden has passed away, so some details of cost, etc. are missing. VIIMS and several other outside organizations participated to create and install this demonstration garden. Penstemon, blue flag, bee balm, wax myrtle, St John's Wort, asters, coreopsis, butterfly weed, and seven types of grasses are planted in the garden. Carolyn explained that they purchase their plants from Colesville nursery in Richmond at a reduced price. To date, they have not conducted any plant sales from the plant divisions from the garden, but explained that they encourage people to support the local Native Plant Society plant sales. The garden sign has before and after pictures of the site so visitors can see how this type of gardening can help a troubled spot.

Their water steward program has a very good shore evaluation program that offers workshops and more for the citizens of the area. James City County shared that they encounter folks that want to remove all of the plants down to the shoreline which causes erosion. Frank Reilly added that the water steward program here is probably the best in the state.

Janice Mahoney next explained their Farm museum teaching garden that was started in 2009. It is approximately one quarter of an acre. This project started slowly without much help, but has picked up over the years. Every January they start seeds, and then transplant them into larger pots before planting them into the garden at the appropriate planting time. The garden sits on an old cornfield, which is the windiest place on the northern neck. They were unsuccessful with their attempt to have a small miniature hoop house – it lasted one week. There is a windmill at the garden that does not

work but creates noise to keep them company. The mission of this garden is to educate children and adults. Weekly, the children participating in YMCA summer day camp spend one and a half hours in the garden. Some want to be there, some do not. One overwhelming success was a young boy who started a garden at his house, and now has a vegetable stand. The garden has two rows of black berries that yielded 120 pounds for the Warsaw food bank this year. Overall the garden wasn't that successful this year yielding only 1000 pounds. Spring crops are great, but the humidity takes its toll. There is also a three bin composter at the site. The garden is in a wide open space, so deer and other animals are not a problem, but some mystery critter was successful in ruining their harvest this year by taking a bite out of everything – just one bite! After setting up a wildlife camera, they caught the guilty culprits – crows. The garden has about 12 inches of good soil, which is sandy. They have planted winter radishes to see if that will help break through the clay pan.

The other garden(s) that are showcases for their association are located at George Washington's Birthplace, which were established in the 1990's. These gardens are open 9:00-5:00, seven days a week. The staff there takes care of a vegetable garden, while the four herb gardens are maintained by the master gardeners. The gardens are organized for culinary, medicinal, household, and dining purposes. Several of the herbs they grow were discussed, and we all agree that we should grow more Rosemary to help us with remembering things! Black Swallowtail Butterflies love the Rue.

There is also a fourth garden located at the extension office in Heathsville.

We began the bimonthly meeting at 10:45 with introductions. Ten Master Gardener units were represented at the meeting. The unit rep roster and a card for Jim Kincaid were sent around the room for corrections/signatures, etc.

Secretary's Report: Wanda Gerard (Suffolk) reported that the minutes for October 14, 2017 meeting had been distributed electronically and asked if there were any changes that needed to be made. George Graine, Fairfax VMGA unit rep, asked that we replace the sentence (from the fundraising report) "This company makes garden plaques, statues, and the like from resin, so they hold up well in weather" with "All of the art works are original, copyrighted designs by Ohio sculptor George Carruth. These sculptures are made in the USA and come with a 100% lifetime guarantee. Each piece is hand-cast in STONE not resin. Most of the designs are gift boxed and include a gift card."

George also explained that we could earn 40% from the items in the Carruth Studio fund raiser. Marilyn Riddle (JCC/Williamsburg) motioned that the minutes be approved with this change, and Diane Kean seconded the motion. All were in favor of this change.

Treasurer's report: Treasurer Diane Kean (Northern Neck) reported that VMGA has received a letter from Dave Close requesting an end of year donation to the Extension Master Gardener Endowment. VMGA donates the proceeds of the Fundraising Committee to the Endowment at the end of each Fiscal Year. At this time, I would request the approval of the Board to make this donation at the end of the 2018 Fiscal Year. The donation will be made following the completion of the annual audit and pre-dated May 31, 2018.

The Treasurer's position has been using Quicken for maintaining financial data. In the past, we have purchased the program periodically as updates became available. The last purchase was made during FY16. We have recently received a mailing from Quicken announcing their new "rental system". Intuit will no longer sell the program, but rather charge an annual fee ranging from \$45/year to \$90/year depending on the level of complexity desired. The above rates reflect a 10% discount available because we presently own the program. At this time, I see no need to install an update and would recommend that the decision be postponed pending the election of the new Treasurer.

The one remaining CD will mature on December 14, 2017. The rates quoted at the beginning of December are:

12 months	.75%
18 months	1.35%
24 months	.20%
36 months	1.50%

John Freeborn has informed me that there should not be a need for a large amount of funds to be available until closer to the IMGC 2021. There will be an organizational meeting in the next few months to begin planning preconference tours, etc.

President's report: Joe reported that he and the other officers must review their lists of routine tasks since we will be stepping down from our positions at the annual meeting next June.

Vice-President's report: Joan Richards (Green Spring) was unable to attend.

Communication Committee

Submitted by Frank Reilly (Stafford /MAGCRA), Chair

Members: David Banks, Tom Bolt, Chair Frank Reilly and whomever else we can get.

1. VMGA.net is still a popular website. Since the August regularly scheduled meeting we have had 1714 unique visitors, and they visited 3118 pages.
2. We need more Calendar entries. The Calendar is routinely one of the top three most visited pages on the website. Listing your activity can definitely help drive participants to your event.
3. We are soliciting help to help produce our Newsletter, as well as help with our Calendar Page. I believe that I have a volunteer to edit the Newsletter.

Education Committee

Submitted by Erica Jones (New River Valley), Chair, was unable to attend.

1. I have initiated the process of reserving Lake Holiday 4-H center (or technically the meeting room) for Saturday, September 29th. This is a change from my original plans for having the event on September 1st. There will also be some 4-H members there for advanced training.
2. The bigger room with seating for 150 is \$220 per day. They will provide lunch buffet for \$10 and snack time for \$3 a person if we want that. The 4-H center will get back to me about deposit AND the small problem with liability insurance. They thought that they could figure out the insurance problem there since we are extension.
3. The facility is about 20 minutes from the nearest hotels but there is camping right next door at Holiday Lake State Park (and swimming!) and there is SOME lodging at the 4-H center. It is also adjacent to a large expanse of State Forest. Running out for lunch would not work in 60 minutes time so will be offering lunch to participants this year. I counted about five "chain" hotels within a 30 minute drive.
4. I am very open to ideas for speakers; themes, etc. for this and future Education Days.
5. Wanda added that we will work with local Master Gardener units for assistance with gathering ideas for other weekend events, morning set up (making coffee), registration, etc.

Finance Committee

Submitted by Pat Waring (Bedford), Chair was unable to attend.

1. Members: Diana Henry, Bill Scott, Pat Reilly, and Diane Kean.
2. Nothing to report.

Unit Support Committee

Submitted by Mary Ann Kincaid (Virginia Beach), Chair was unable to attend.

1. The Unit Support Committee is available to advise MG units throughout the state on issues that benefit from the diverse experience of its members – from dealing without an agent to 501(c)3 organization and others.
2. Since October, the Committee has had no requests for assistance. A committee member is scheduled to meet with a unit’s board to answer their 501(c)3 questions.

Membership Committee

Submitted by Deb Ayers Straw, (Hill City MGA, Lynchburg), Chair was unable to attend.

	12/9/2017	10/14/2017
ACTIVE	356	350
	(inc. 6 VCE Emeritus)	(inc. 4 VCE Emeritus)
AUXILIARY	2	2
LIFETIME	176	176
	(inc. 12 VCE Emeritus)	(inc. 10 VCE Emeritus)
TOTAL CURRENT	534	528

As of 12/9/2017 the membership total is 534 current members.

1. The Annual Roster was sent electronically in October. Any new membership or renewals will be included in the 2018/2019 Membership Directory.
2. The committee thanks those who have renewed their membership and who have encouraged new members to join. An application must accompany your dues in order for the committee to process your membership.
3. Please remember that all correspondence is done electronically. Therefore members have the responsibility to update the Membership Chair of any contact information changes. We want to be able to keep our membership informed.
4. Deb Straw reminded everyone that the VMGA Representative must also be a member of VMGA.

Fundraising Committee

Submitted by Jody Purches, (Appomattox), Chair was unable to attend.

Merchandise Sales

1. The FY18 VMGA budget calls for \$4100 in gross sales. To date the gross sales of MG Gear is \$3712. The net income to date is \$1795.
2. At the end of our fiscal year, the net income (gross sales - cost of goods sold) from merchandise sales is given to the VMGA Endowment Fund. Please note that your MG Gear purchases today will benefit the Endowment Fund.
3. To make sure that we get the best prices, and, therefore, the best profit margin, we review item prices and look for new vendors. We were contacted recently by an old friend, Give Thru Design. This company was given the customer

files from the now defunct Williamsburg Graphics. Give Thru Design can print our t-shirts for \$7 each with a minimum order of 24. Though that is a good price, we get the same price from our current vendor, Customer Embroidery with a minimum order of 12. They are still quite a bit higher in price on the zip hoodies. After a very quick review of the information we received from Give Thru Design, we will not use their services at this time.

New Item:

- Apron - \$18 High Quality 100% Cotton, Large easy to see logo, adjustable neck (vs. tie), multiple pockets including a pen pocket; aprons come in hunter green, maroon, red, blue and navy blue.

Clearance:

- Crew Neck Sweatshirts: \$17 regularly \$20 and Pocket Hoody: \$25 regularly \$30

VMGA Endowment Team

- The cash account balance is \$298,518 an increase of \$6640 since the August report. Over the same period, the market value has increased \$13,077 to \$387,847. Outstanding pledges are at \$11,600 and the amount of deferred commitments stands at \$233,386. A table of select account balances since 2013 will be published in the minutes.
- I recently learned that the cash account balance given to me in October was miscalculated; therefore, the balance of \$305,893 and the associated balance increase of \$14,015 I reported in October was wrong. The included table of select account balances reflects the corrected October cash account balance (highlighted in yellow). The increase was \$4190 versus the \$14,015 reported at the October meeting.
- Selected account balances since 2013 are as follows:

	1-Dec-13	5-Aug-14	1-Aug-15	1-Aug-16	1-Aug-17	1-Oct-17	1-Dec-17
Fund balance / Market value	\$264,538	\$307,776	\$321,272	\$324,462	\$374,770	\$378,755	\$387,847
Cash account balance		\$235,514	\$249,250	\$269,361	\$291,878	\$296,068	\$298,518
Outstanding pledges	\$5,200	\$6,275	\$4,100	\$1,850	\$11,650	\$11,600	\$11,600
Deferred commitments	\$190,000	\$233,986	\$233,986	\$233,286	\$233,386	\$233,386	\$233,386
Income Earned*	\$12,033	\$19,931	\$26,442	\$27,938	\$19,427	\$16,274	\$16,274

*Funds are withdrawn for online modules and other program support

- The CALS Development liaison has not been replaced.
- I sent an email to all VMGA Unit Representatives in November about the Endowment Fund. Unit Reps are asked to share this email with all the members of their Unit. Those in attendance today who have not seen the email I am referring to, please contact your Unit Rep and ask them to forward to you and please remind them to forward the email to all members in your Unit.
- In addition, CALS Development and the State Master Gardener Coordinator’s Office started their 2017 letter campaign in November, please consider making a gift.
- Anyone who commits at least \$1000 between now and MG College 2018 will receive a lovely garden journal with our awesome logo on it. A beautiful Bald Cypress pin is awaiting you once you reach the \$1000 gift level. We have donation forms, journals and pins here for anyone who will make this commitment today.
- If you need time to think about it, the form is available at VMGA.net as well as more information about the Endowment Fund.

Carruth Studios

- As part of our discussion regarding the Carruth Studios fundraiser idea in October, I stated that Carruth Studios “makes garden plaques, statues, and the like from resin, so they hold up well in weather.” As a matter of fact, the artist, George Carruth, hand sculpts the original piece which is then used to make an acrylic clay mold, then each mold is hand filled with cements, manufactured or natural sands, crushed stone or natural gravels. The next day each item is un-molded, inspected and hand painted.

15. To quickly summarize, we are considering using Carruth Studios fundraiser. This fundraiser will require a commitment from each unit to run their own campaign and turn the profits over to VMGA for the Endowment Fund. There is a little more information in the October minutes. Also, look for an email from me with greater detail sometime in the future.

Additional Information

16. Frank Reilly added that cash gifts are harder to come by, and depending on how the tax laws might change, this might be the last year to give (where you can use it as a tax donation. He went on to explain that we were able to get a jump start on our endowment because someone from VA Beach gave a sizeable (\$64,000) donation to start the program. He continued saying that having deferred donations might be best, because we could give those funds as we retire. Withdrawals can also be rolled over. Another way to give is through your life insurance companies. If there are any questions, the folks at VT can provide additional information.

Special committees

Nomination and Election Committee

Submitted by Frank Reilly (Stafford / MAGCRA), Chair

1. Members: Kandy Keith and Marilyn Riddle.
2. The Committee asks for nominations to be sent to:
Frank Reilly – Frank@TheReillyGroup.net, Kandy Keith - kandymk@verizon.net or Marilyn Riddle – mriddle@cox.net
3. Consider recommending a talented person, or volunteering yourself to the Nominations and Elections Committee for nomination to:
 - President
 - Vice-President
 - Treasurer
 - Secretary
4. The Nominations and Election Committee is required to provide a slate of nominees no later than 150 days prior to the annual meeting. The annual meeting is held in June making this the last meeting where suggestions can be made in public for the offices. The Committee will provide a final slate of suggested nominees to the Board of Directors on January 20th at which point nominations will be closed.
5. The elected officers will be installed at the end of our Annual Meeting in June 2018 at Master Gardener College. They will serve a two-year term from that point until the end of the Annual Meeting in June of 2020.
6. This information is available on the VMGA.net website.

VCE

Submitted by Dave Close, also unable to attend.

1. Leadership Development Training— We hosted a training on November 9th in Chesterfield at the Meadowdale Library. We had just under 60 in attendance. The presentations will be posted on the website.
2. Communications Coordinator position update – Devon Johnson has been with us for about six weeks. She has a M.S. degree in Communications that focused on marketing and broadening the reach of Appalachian non-profits. She also has a minor in Horticulture. She launched a communications survey to assess how we communicate with our volunteers and units. She also has an interest in developing online presence for the VA EMG program through social media outlets. We look forward to her efforts to broaden our reach and audience through a research based approach.
3. Coordinator’s Manual – We are pleased to announce that the EMG Coordinator's Manual update is complete! Thank you to all of you who contributed to this effort! Along with the update in content and some reorganization of the Manual,

we have also been able to create a digital version (PDF). This allows searchability and quick access via the Index or Table of Contents. We are happy to provide a print and / or digital copy on a flash drive to each Unit office with an EMG program, to be kept in the Unit office for reference by the Agent, Coordinator, or others as appropriate; however, we do not intend to distribute them more widely than that. There is no charge for either the print or digital version of the Handbooks. The Virginia Master Gardener Association is supporting this effort by offsetting \$500.00 of our printing costs, and we will cover the remainder. To save on shipping costs, we will have the Manuals available (digital or print) for pickup at the VCE Winter Conference. If you need it sooner, we can ship it, but you will need to cover shipping costs.

4. Internal Forum (Google) – similar to a forum in the sense that discussion threads can be archived and searched. We did a soft launch in early November and added the participants from the Leadership Development Training as a testing group for the forum. We have some details to iron out before we launch it statewide.
5. MG College 2018 (June 21-24); advanced training will be Tree Stewardship; Joe Murray will be there, Alex Niemiera, and John Seiler will be presenting. As an additional sneak peek, Mark Jones with Sharondale Farms will be presenting on mushroom production and Jay Stipes will be covering Dutch elm disease. We are also working on some new tours for the NRV area. Anyone interested in caving at Dixie Caverns?
6. International Master Gardener Conference Update –
 - 2019 – Valley Forge, PA at the Valley Forge Casino Resort on June 17-21
 - 2021 – Norfolk, VA at The Main on September 13-17, 2021. We will have an initial planning meeting in early 2018.
 - After Marilyn Riddle expressed an opinion about the venue and cost Wanda shared information about how a IMGC team assists with choosing the site, based on lodging, meeting space, transportation and availability.
7. School of Plant and Environmental Sciences – Just completed 4 on-campus interviews. Search committee will send recommendations on Monday, December 11 to Dean Grant.
8. Webinars – The State EMG office will host one webinar per month for the next 12 months. These webinars will be a mix of technical topics and state office updates. The first one has been scheduled for Thursday, December 14th. This one will focus on internal communications topics. All future webinars will be on the second Thursday of every month. Technical topics and speakers we hope to include will be Holly Scoggins, Mike Goatley on Turf, Scott Douglas on pollinator areas in highway right of ways, Eric Day on entomology and Mary Ann Hansen on Plant Diseases. The alternate months will be office updates and open forums for EMG Units across the State to share ideas and ask questions of the State Office and each other.

We broke for lunch a/o 11:30 and agreed to resume at 12:30. The meeting was reconvened at 12:35, and the Northern Neck Master Gardeners conducted a raffle (plants, gardening gloves and other nice prizes) before we continued with the meeting.

Announcements/For the Good of the Order: How can units share projects/presentations for possible use by other units?

1. Joe Kelly started the session off with saying that “Several years ago we were going to compile speaker kits, lists of presentations, etc. to share with others. Doing so would allow master gardeners from one unit to be able to borrow it from another unit.” He asked “if this was of any interest for us to put on our website?” Of course, items would be used for training purposes only. Marilyn Riddle said that she thought it was a good idea and that the unit sharing the information should be given credit if another unit would use it. All agreed. Harriette Frost (Norfolk) thought it was great, but wondered how it would work.
2. Joe said that the master gardeners of Northern Virginia have a list of topics that are available. He added that graduates were put into teams to look at the speakers bureau topics, and address if they needed to be updated, etc.
3. Bonnie Bernard (Gloucester, via email) said that we could learn more about other unit’s projects through active sharing of information and our unit, the VMGA and VT newsletters. Networking at VMGA meetings during our lunch time or after business meetings is always helpful. We could invite units located geographically close to our unit to special projects and activities we are hosting. She suggested that a unit could feature a special project at our meetings. This

doesn't necessarily have to be something presented orally, but could simply be a display with instructions for folks to take back to their unit.

4. Anne Nielsen (JCC/Williamsburg) shared information about the recent tree steward manual update. Their next class will be using the new manual starting in January. They will be videotaping the classes. These videos will be available for future tree steward training classes. Attendance at all classes are mandatory. She added that the VA Beach master gardeners will use the same manual. Their class will start in February. Someone asked about power point slides, or downloading the presentations, and asked if this information/classes would be on the VMGA website, or where will it would be housed. Frank Reilly reminded everyone that there are more than 100 presentations available for us to use on the advanced Master Gardener website.
5. Marilyn Riddle said that her unit was planning to take a trip to Margorie Merriweather Post mansion, *Hillwood*, in Washington DC this spring.
6. Joe said that a recent board meeting topic at his unit was the upcoming background checks that will be needed this year (second round), and how do units pay for them? Marilyn said that in her unit the treasury paid them the first time. She added that this is the only group she is aware of that asks their volunteers to pay for their own background check. Helen Johnson (VA Beach) said that in her unit the interns pay the fee. Harriette Frost said that since they don't charge dues in their unit, everyone is responsible for paying for their own background check. Tami McCauley said that they budgeted for the background check fees.

Old Business:

New Business:

Closing

Wanda announced that Roanoke will be hosting the February 10 meeting and said that meeting information would be shared as soon as possible so everyone could make plans to attend. Gloucester will host the April 14th meeting, Rockbridge the August 11th meeting, and Central Rappahannock the October 13th meeting.

Joe once again thanked everyone for journeying to the Northern Neck today's meeting in these wintery wonderland conditions and adjourned the meeting at 1:02pm

Respectfully submitted
Wanda Gerard, Secretary

Attendees at VMGA Meeting, October 14, 2017

Unit #	Unit Location/Name	Attendees
1	Ablemarle/City of Charlottesville (Piedmont)	
1a	Louisa (Central Virginia)	
1b	Fluvanna	
1c	Nelson	
2	Amherst, Campbell and City of Lynchburg (Hill City)	
2a	Appomattox	
3	Arlington, Alexandria	Joe Kelly (Susan)
4	August, Rockingham, Palmyra, Staunton and Waynsboro (Central Shenandoah Valley)	
5	Rockbridge, Bath (Rockingham Area)	
6	Bedford	
7	Roanoke	
8	Fredericksburg, Stafford, Spotsylvania, King George and Caroline (Central Rappahannock)	Frank Reilly
9	Charlotte	
10	Chesapeake	
11	Chesterfield	
12	Clarke, Frederick, Page, Warren, Shenandoah (Northern Shenandoah Valley)	
13	Culpeper, Orange and Madison (Rapidan River)	
13a	Fauquier	
14	Danville	
15	Dinwiddle	
16	Fairfax	George Graine
16a	Green Spring	Barry Hall, Georgianna Hall
17	Montgomery, Giles, Pulaski and Floyd (New River Valley)	
18	Franklin County	Nelda Purcell
19	Gloucester	
20	Northampton, Accomack (Eastern Shore)	
21	Goochland, Powhatan	
22	Halifax (Southside)	
23	Hampton	
24	Hanover	
25	Henrico	
25a	Richmond City	
26	Henry	
27	Isle of Wight, Southampton, Surry (Western Tidewater)	
28	James City County/Williamsburg	Marilyn Riddle, Anne Nielsen
29	Northumberland, Lancaster, Richmond, Westmoreland, Essex (Northern Neck)	Deborah Brooks, Ian Cheryne, Jinny Estell, Carolyn Gorman, Barb Kauneckas, Diane Kean, Janice Mahoney, Deborah Marl, Tami McCauley, Ted Munns, Henry Riely, Lee Scripture, Bonnie Schaschek, Mary Turville

30	Covington, Allegheny (Alleghany)	
31	Loudoun	
32	Matthews	
33	Middlesex	
34	Newport News	
35	Norfolk	Harriette Frost
36	Patrick	
37	Prince William	
38	Prince George	
39	Scott, Wise (Southwest)	
40	Suffolk	Wanda Gerard
41	Virginia Beach	Helen Johnson
42	Washington County	
43	York/Poquoson	
44	VCE	
45	Tazewell	
46	Wythe, Bland	
47	Portsmouth	
48	Brunswick, Mecklenburg, Lunenburg, Nottaway (South Central)	
49	Carroll, Grayson, City of Galax (Blue Ridge)	
50	Cumberland, Prince Edward, Buckingham (Heart of Virginia)	
51	Emporia, Greenville	

Financial Position

Assets	Total to Date
Cash - gross sales of merchandise	\$3,282.90
Cash - all other sources	\$8,052.86
Cash total	\$11,335.76
PayPal Balance	\$421.64
Petty Cash Fund	\$40.00
CD 002 Balance	\$14,538.87
Money Market Savings Account	\$5,039.70
Fundraising Inventory	\$2,519.11
Total Assets	\$33,895.08
Liabilities	
Unearned Income – Future Dues	\$5,321.52
Total Liabilities	\$5,321.52
Net Assets	
Unrestricted (Current FY Dues, Merchandise Sales)	\$7,604.48
Temporarily Restricted (Savings, CD, Future Dues, Board Designated scholarships, sponsorships)	\$20,969.08
Total Net Assets	\$28,573.56
Total Liabilities and Net Assets	\$39,216.60

Financial Activities

Revenue	Unrestricted	Temp Restricted	Total
Contributions (Scholarships+ Endowment)		\$636.74	\$636.74
Fundraising (Gross Sales)		\$3,711.65	\$3,711.65
Interest Income	\$10.43		\$5.28
Membership Dues	\$4,321.58	\$1,043.68	\$5,365.26
Programs	\$890.00		\$890.00
Stop Check Nu. 2251 for Endowment	\$1,260.95		\$1,260.95
Total Revenue	\$6,482.96	\$5,392.07	\$11,875.03
Expenses			
Program Support (Ed. Event, Communications)	\$495.99		\$495.99
Donation Expenses (Endowment, St. Fair, Scholarships, Sponsorships)	\$644.32		\$644.32
Replace Check to Endowment	\$1,260.95		\$1,260.95
Program Services Total	\$2,401.26		\$2,401.26
General (Administrative)	\$31.00		\$31.00
Fund Raising (Supplies, Merchandise, Gifts)	\$1,697.00		\$1,697.00
Fund Raising Shipping Expense	\$55.72		\$55.72
Cost of Goods Sold		\$1,896.84	
Total Expenses			\$4,184.98
Change in Net Assets (Net Income)	\$2,297.98		
Net Assets, Beginning of Year	\$21,846.87		
Net Assets, Year to Date	\$24,144.85		

Financial Activities to Budget

REVENUE		FY18 Budget	FY 18 YTD	% of budget
	Temporarily Restricted			
	MG College Scholarship Donations	n/a		n/a
	MG College Scholarship Donations FY17			
	MG College Scholarship Donations FY18		636.74	
	State Coordinator Endowment Donations	n/a	144.00	n/a
	Fundraising (Merchandise Gross Sales)	\$4,100.00	3,711.65	91%
	Membership Dues FY19-28	\$1,400.00	1,043.68	75%
	Total Temporarily Restricted	\$5,500.00	5,536.07	101%
	Unrestricted			
	Membership Dues Current FY	\$4,200.00	4,321.58	103%
	Interest Income	n/a	10.43	
	Programs (Education Events)	\$1,000.00	495.99	50%
	Total Unrestricted	\$5,200.00	4,828.00	93%
Total Income		\$10,700.00	10,364.07	97%
EXPENSES	Unrestricted	FY18 Budget		% of budget
Administration	President	\$250.00		0%
	Vice President	\$5.00		0%
	Secretary	\$25.00		0%
	Treasurer	\$25.00		0%
	Professional and Legal Fees	\$25.00		0%
	Membership	\$50.00	6.00	12%
	Nominations and Elections	\$50.00		0%
	Subtotal Expenses-Admin	\$430.00	\$6.00	1%
Fund Raising	Fundraising (Merchandise purchase, shipping)	\$2,100.00	1,752.72	83%
	State Coordinator Endowment (incl. auction)	\$1,200.00		0%
	Subtotal Expenses-Fundraising	\$3,300.00	\$1,752.72	53%
Programs	State Fair	\$500.00	500.32	100%
	MG College Scholarships	\$1,200.00		0%
	MG College Sponsorship	\$2,000.00		0%
	Merchandise Profits to VT Foundation	\$1,200.00		0%
	Donation to VT Foundation-Coord Endowment	\$ -	144.00	
	Education	\$1,000.00	495.99	50%
	Communications	\$250.00		0%
	Coordinator Endowment (pass-thru)	\$ -		
	Cost of Goods Sold		1,896.84	
	Subtotal Expenses-Programs	\$6,150.00	\$3,037.15	49%
Total Expenses		\$9,880.00	\$4,795.87	49%